

EDUCATION

B. S. in Business Administration,
Ashland University, Ashland, Oh.

A. A. in Business Management,
University of Toledo, Toledo, Oh.

APPRAISAL EDUCATION

Appraisal Institute:

Cse. 101 Appraising Real Prop.
Cse. 102 Applied Res. Prop. Val.
Cse. 310 Basic Capitalization
Cse. 400 USPAP
Cse. 420 Bus. Practices & Ethics
Cse. 510 Adv. Income Cap.
Cse. 520 H&B Use/Mkt. Analysis
Cse. 530 Adv. Sales & Cost Appr.
Cse. 540 Rpt. Writing/Val. Analysis
Cse. 550 Adv. Applications
Cse. 705 Litigation Appraising
As Well as 70+ Seminars

Ohio Dept. of Transportation:

Cse. 105 Appraisal Review
Cse. 230 Cost Estimating & PDP

National Highway Institute:

Appraisal Review

**LICENSES AND
CERTIFICATIONS**

Active:

OH Gen. Certification #385617

Inactive:

IN Gen. Certification #40700561
MI Gen. Certification #1201075161
PA Gen. Certification #003579
IL Gen. Certification #553.001956
NY Gen. Certification #46000049354
NC Gen. Certification #A7302
LA Gen. Certification #G2892
MS Gen. Certification #GA-936

APPRAISAL DESIGNATIONS

Appraisal Institute MAI Designation
Appraisal Institute SRA Designation

PROFESSIONAL

AFFILIATIONS

Ohio Chapter Appraisal Institute
Local Multiple Listing Data Services

Mr. Kirk has been in the real estate appraisal field for over 39 years as both an independent fee appraiser as well as in various supervisory capacities with some of the most recognized companies in Northern Ohio. He holds Active General Appraisal Certifications in the State of Ohio and holds the MAI Designation and the SRA Designation with the Appraisal Institute. Mr. Kirk has previously held general certifications in Indiana, Michigan, Pennsylvania, Illinois, New York, North Carolina, Louisiana & Mississippi. Mr. Kirk has provided appraisal services to various lending institutions, developers, attorneys, assorted clients and is pre-qualified with various Departments of Transportation, including: ODOT, INDOT, IDOT, PENNDOT, DOTD and NCDOT. Mr. Kirk possesses varied experience in the appraisal and appraisal review of vacant land, residential, multifamily, commercial, industrial, agricultural, subdivision analysis, churches, airport terminals and other special use properties. Mr. Kirk specializes in right-of-way valuation.

Recent Appraisal & Appraisal Review Experience

- SUM-Howe Cuyahoga Falls
- Eastern Cincinnati Bypass – Right of Way Cost Estimating
- SUM 8-1.76 – North Expressway Viaduct Bridge Replacement
- City of Westlake/Westlake City School District – Asset Valuation
- WOO 582-7.47 – Road Widening Project
- SUM 76-5.53 – I-76 reconstruction and reconfiguration.
- City of Norwalk – Milan Avenue Intersection Project
- CUY 10-20.98 – Opportunity Corridor, Cleveland, OH.
- MAH 7 – Litigation Support – AAG Fedele DeSantis
- LOR 57- 19.42 – Litigation Support - AAG Fedele DeSantis
- NEORS – Multiple Projects
- City of Sandusky - 3rd St. & Oldgate Project
- City of Cleveland Airport System/Burke & Hopkins Airports
- City of Springfield – Erie Express Interceptor Sewer Project
- Clark County Airport, Sellersburg, IN
- SCI-823-0.00 (Segment C), Portsmouth, OH.
- CUY-Pearl Rd. Phase I & II, Strongsville, OH
- CUY-Bellaire Rd. Bridge-Cleveland, OH
- Portage County Airport Expansion Project, Ravenna, Ohio
- Yeager Airport Obstruction Removal Project, Charleston, WV
- Clinton County Airport, Plattsburg, NY
- SARAA Harrisburg Airport Acquisition Prog., Ph.1, Harrisburg, PA
- Erie International Airport – Tom Ridge Field, Erie, PA
- Huron County Airport Expansion – Norwalk, Ohio
- POR-Crain Project, City of Kent, OH
- Howe-Drake Intersection Project, City of Strongsville, OH
- CUY 42-0.90, City of Strongsville, OH
- WAY – Orrville Truck Study (PDP) – Village of Orrville, OH
- Akron Eastgate Project – City of Akron, OH
- LOR-254-05.90 (Detroit Rd.) – City of Avon, OH
- Tuscarawas River Floodplain Mgmt. – Village of Clinton, OH

SAMPLE APPRAISAL EXPERIENCE

Full Service Hotels; Strip Shopping Center; 350,000 sf + Industrial Warehouse & Distribution Centers; Conventional Office and Medical Office Buildings; Surgery Centers; 28 Story Multi-Tenant Office Building; Subdivision Analysis; Greenhouse and Nursery Operations; Big Box Retail; Small Scale Multifamily Residential and Large-Scale Luxury Multifamily Apartment Complexes (43 Stories) as well as special use properties.

COMPLETE LIST OF APPRAISAL EDUCATION

Eminent Domain & Condemnation, Appraisal Institute On-Line Education (2018)
Using Your HP-12C Financial Calculator, Appraisal Institute On-Line Education (2018)
National 7-Hour USPAP Update, Appraisal Institute, On-Line Education (2017)
39th Annual Real Estate Economic Seminar, Appraisal Institute, Columbus, OH (2016)
Business Practices and Ethics, Appraisal Institute, Middleburg Heights, Ohio (2016)
Transportation Day Seminar, IRWA, Plain City, Ohio (2016)
38th Annual Real Estate Economic Seminar, Appraisal Institute, Columbus, OH (2015)
Expert Witness for Commercial Appraisers, McKissock Appraisal School, On-Line Education (2015)
Michigan 2-hour Law Update, McKissock Appraisal School, On-Line Education (2015)
Pennsylvania State Law for Appraisers, McKissock Appraisal School, On-Line Education (2015)
37th Annual Real Estate Economic Seminar, Appraisal Institute, Columbus, OH (2014)
National 7-Hour USPAP Update, McKissock Appraisal School, On-Line Education (2014)
Appraisal Applications and Regression Analysis, McKissock Appraisal School, On-Line Education (2014)
Land and Site Valuation, McKissock Appraisal School, On-Line Education (2014)
Marina Valuation Overview, Appraisal Institute Webinar, (2014)
Pennsylvania State Mandated Law, McKissock Appraisal School, On Line Education (2013)
Construction Details and Trends, McKissock Appraisal School, On Line Education (2013)
National 7-Hour USPAP Update, Appraisal Institute, Independence, Ohio (2012)
Appraising & Analyzing Industrial & Flex Buildings, McKissock Appraisal School, On Line Education (2012)
Appraising & Analyzing Retail Shopping Centers, McKissock Appraisal School, On Line Education (2012)
Government & Industry Update: Insights for Appraisers, Appraisal Institute, Independence, Ohio (2011)
Pennsylvania State Law for Appraisers, McKissock Appraisal School, On Line Education (2011)
Playhouse Square & Cleveland's Central Business District, Appraisal Institute, Cleveland, Ohio (2010)
The Continued Recovery of Commercial Real Estate, Appraisal Institute, Independence, Ohio (2010)
National USPAP Update, Appraisal Institute, Independence, Ohio (2010)
Eminent Domain Conference, CLE International, Columbus, Ohio (2010)
Introduction to Expert Witness Testimony, McKissock Appraisal School, On Line Education (2010)
32nd Annual Real Estate Economic Seminar 2010 Forecast, Appraisal Institute, Columbus, Ohio (2009)
Spotlight on USPAP: Common Errors and Issues, Appraisal Institute, Independence, Ohio (2009)
Cleveland's First Suburbs – Changes & Challenges, Appraisal Institute, Independence, Ohio (2009)
Pennsylvania State Law for Appraisers, McKissock Appraisal School, On Line Education (2009)
National USPAP Update, Hondros College, Independence, Ohio (2009)
Cleveland/Akron Regional Markets Forum, Appraisal Institute, Independence, Ohio (2008)
ODOT Appraisal Procedures and Policies for R/W Acquisitions, Appraisal Institute, Independence, Ohio (2008)
Appraisal Review for Federal-Aid Highway Programs, National Highway Institute, Cleveland, Ohio (2008)
Indiana Appraisal Laws and Regulations, McKissock Appraisal School, On Line Education (2008)
Hospitality Industry Seminar, Appraisal Institute, Independence, Ohio (2008)
Cleveland/Akron Regional Markets Forum, Appraisal Institute, Independence, Ohio (2007)
Business Practices & Ethics, (Course 420) Appraisal Institute, Independence, Ohio (2007)
Sales Comparison Adjustments for the Commercial Appraiser, Appraisal Institute, Independence, Ohio (2007)
Advanced Income Capitalization, (Course 510) Appraisal Institute, Houston, TX, (2007)
Res. Construction Market & Valuation of Build-To-Suite Property, Appraisal Institute, Independence, Ohio (2007)

Appraisal 105-Appraisal Review, ODOT, District 3, Ashland, Ohio (2007)

Project Management 230-Cost Estimating & the PDP Process, ODOT, District 3, Ashland, Ohio (2007)

National USPAP Update, McKissock Appraisal School, Mansfield, Ohio (2007)

Uniform Appraisal Standards for Federal Land Acquisitions, Appraisal Institute, Cleveland, Ohio (2006)

Superintendent of the Ohio Dept. of Commerce Update, Appraisal Institute, Cleveland, Ohio (2006)

Appraisal Review-General, Appraisal Institute, Cleveland, Ohio (2006)

Land Trusts and Valuing Interest Property, Appraisal Institute, Cleveland, Ohio (2006)

Market Analysis & Site to Do Business, Appraisal Institute, Cleveland, Ohio (2005)

The Professional's Guide to the URAR, Appraisal Institute, Mansfield, Ohio (2005)

The Real Estate Market & Investing in Real Estate, Appraisal Institute, Hudson, Ohio (2005)

Business Practices and Ethics (Course 420) Appraisal Institute, Hudson, Ohio (2004)

National USPAP Update (Course 400) Appraisal Institute, Hudson, Ohio (2004)

The Commercial Market in Cleveland & Akron, Appraisal Institute, Hudson, Ohio (2004)

Legal Strategies of Acquisitions, Appraisal Institute, Port Clinton, Ohio (2004)

Avoiding Predatory Lending Issues, Appraisal Institute, Hudson, Ohio (2004)

Understanding Soil Surveys & Wetland Systems, Appraisal Institute, Hudson, Ohio (2004)

Income Capitalization Approach & Partial Interest, Ted Whitmer Seminars, Chicago Ill. (2004)

Subdivision Development from the Ground Up, Appraisal Institute, Hudson, Ohio (2004)

Advanced Income Capitalization, (Course 510) Appraisal Institute, Greensboro, NC, (2004)

FBI vs. Mortgage Fraud, Appraisal Institute, Hudson, Ohio (2003)

Evaluating Commercial Construction, Appraisal Institute, Columbus, Oh. (2003)

Partial Interest Valuation/Divided, Appraisal Institute, Hudson, Oh. (2001)

Regression Analysis in Appraisal Practice, Appraisal Institute, Hudson, Oh. (2001)

Appraising Complex Properties, Hondros College, Willoughby Hills, Oh. (2001)

Litigation Appraising, (Course 705) Appraisal Institute, Columbus, Oh. (2000)

Income Approach & Partial Interest, Ted Whitmer Seminars, Orlando, Fl. (1999)

Cost Approach Feasibility & Highest and Best Use, Ted Whitmer Seminars, Orlando Fl. (1999)

Real Estate Appraisal General Concepts, Ted Whitmer Seminars, Orlando, Fl. (1999)

Standards of Professional Practice Part C, Appraisal Institute, Hudson, Oh. (1998)

Appraisers Marketing & Public Relations, Appraisal Institute, Westlake, Oh. (1997)

The Comprehensive Appraisal Workshop, Ted Whitmer Seminars, Baltimore, Md. (1997)

Shedding some light on lead (Lead Based Paint), Appraisal Institute, Mansfield, Oh. (1997)

Advanced Applications (Course 550), Appraisal Institute, Tuscaloosa, Al. (1996)

Limited Appraisals & Emerging Technology, Appraisal Institute, Eastlake, Oh. (1996)

Report Writing & Valuation Analysis (Course 540), Appraisal Institute, Orlando, Fl. (1996)

Advanced Sales Comparison & Cost Approaches (Course 530), Appraisal Institute, Chicago, Oh. (1995)

Highest & Best Use and Market Analysis (Course 520), Appraisal Institute, Orlando, Fl. (1995)

Formats for setting-up Business, Appraisal Institute, Eastlake, Oh. (1994)

Appraisal Review-Residential Properties, Appraisal Institute, Hudson, Oh. (1994)

Understanding Limited Appraisals & Report Options-Residential, Appraisal Institute, Huron, Oh. (1994)

New Uniform Residential Appraisal Report Seminar, Appraisal Institute, Huron, Oh. (1994)

General/Commercial Highest & Best Use Seminar, Appraisal Institute, Columbus, Oh. (1993)

Appraisal Regulations of Federal Banking Agencies-Lender Prospective, Appraisal Institute, Mansfield, Oh. (1993)

Economic Forecasts: Insights into National & Regional Markets, Appraisal Institute, Boston, Ma. (1992)

Rates, Ratios & Reasonableness, Appraisal Institute Annual, Boston, Ma. (1992)

Standards of Professional Practice Part B (Course 420), Appraisal Institute, Mansfield, Oh. (1992)

Capitalization Theory and Technique Part B (Course 510), Appraisal Institute, Columbus, Oh. (1991)

Capitalization Theory and Technique Part A (Course 310), Appraisal Institute, Columbus, Oh. (1991)

Standards of Professional Practice Part A (Course 410), Appraisal Institute, Mansfield, Oh. (1991)

Exam Preparation Seminar State Certified-Residential, Society of Real Estate Appraisers, Mansfield, Oh. (1990)
In Depth Review of New 2-Fam.Appraisal Report Form, Society of Real Estate Appraisers, Akron Oh. (1990)
Professional Practice & Society of Real Estate Appraisers, Society of Real Estate Appraisers, Mansfield, Oh. (1989)
Radon Gas Seminar, Society of Real Estate Appraisers, Akron Oh. (1989)
Appraisal Policy & Review Clinic for Developing Appraisal Policies, US. League of Savings Inst., Columbus, Oh. (1988)
Advanced Demonstration Appraisal Report Writing Workshop, Society of Real Estate Appraisers, Hershey, Pa. (1988)
Applied Residential Property Valuation (Course 102), Society of Real Estate Appraisers, Cleveland, Oh. (1986)
Income Capitalization Seminar, Society of Real Estate Appraisers, Toledo, Oh. (1983)
Adjusting for Financing Differences, Society of Real Estate Appraisers, Toledo, Oh. (1983)
Appraising Real Property (Course 101), Society of Real Estate Appraisers, Purdue University, Lafayette, In. (1981)
Marketability & Market Analysis, Society of Real Estate Appraisers, Wooster, Oh. (1981)
Introduction to Appraising Real Property, University of Toledo, Toledo, Oh. (1980)
Real Estate Law, University of Toledo, Toledo, Oh. (1979)
Real Estate Principles and Practices, University of Toledo, Toledo, Oh. (1979)

APPRAISAL MEMBERSHIPS

The Appraisal Institute - Ohio Chapter

The Appraisal Institute was established when the American Institute of Real Estate Appraisers (AIREA) and the Society of Real Estate Appraisers (SREA) unified in January 1991. The AIREA and the SREA were founded in 1932 and 1935 respectively, and both were created to help standardize the appraisal process by promoting professional education and upholding high ethical standards.

- Member of the Appraisal Institute by way of the Society of Real Estate Appraisers since 1981.
- Chapter Secretary – Mohican Chapter (1987-1991)
- Chapter President – Mohican Chapter (1992)
- Director – Northern Ohio Chapter (1993-1994); (1994-1995); (1997-1999); (2007-2009)
- Chairman Education – Northern Ohio Chapter (1994-1996)